Becoming a Person of Influence

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Advancing Productivity, Innovation, and Competitive Success
Leadership is...

INFLUENCE

Advancing Productivity, Innovation, and Competitive Success
Leadership is **INFLUENCE**

Our influence with others is usually not in **ALL AREAS**

With influence comes **RESPONSIBILITY**

My influence with others is either **POSITIVE** or **NEGATIVE**

Our influence can **GROW**

People of positive influence **ADD VALUE** to others
I – Integrity with People
N – Nurtures People
F – Faith in People
L – Listens to People
U – Understands People
E – Enlarges People
N – Navigates for People
C – Connects with People
E – Empowers Others
R – Reproduces Others
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Questions?

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Thank You!